EXECUTIVE COMMITTEE MEETING MINUTES
Monday, April 20, 2026 at 11:00 a.m.
First 5 Monterey County ♦ 1125 Baldwin Street ♦ Salinas, CA
Office of Monterey County District 3 Supervisor ♦ 1011 Broadway St, Suite C ♦ King City, CA

Call to Order: Supervisor Lopez called the meeting to order at 11:01 a.m.

Roll Call: A legal quorum was present. Committee Members in attendance: Chair Chris Lopez (Chair) and Monica Lal (Secretary). Clarisa Reyes-Becerra (Vice-Chair) was absent.

Staff in attendance: Francine Rodd, Executive Director; Johnny Salazar, Deputy Director; and Joanna Jensen, Operations Manager (recorder)

Public Comment Period: *Members of the audience desiring to address the Committee may do so during this time. Public comments on items not already on the agenda will be accepted.*

No Public Comments were made.

Action/Information Items: *Protocol for action items includes staff presentations, questions from the Committee, public input, deliberation, and voting by the Committee.*

1. **March 16, 2026, Executive Committee Meeting Minutes –** *Francine Rodd, Executive Director*

   ACTION: The committee members present agreed by consensus to approve the minutes as presented. A roll call vote was taken, and the motion was approved.

2. **Monday, April 30, 2026, Regular Commission Meeting and Annual "Advance" –** *Lindsay Bellows, Heart of Strategy, Inc. and Francine Rodd, Executive Director*

   F. Rodd reviewed the Commission meeting agenda items, including consent items and action items scheduled for consideration during the meeting and noted the addition of approval of the FY25/26 Budget Revision and second quarter financials.

   Consultant Lindsay Bellows, facilitator for the Annual "Advance" portion of the meeting, reviewed the proposed objectives, and facilitation approach for the day, including relationship-building activities, strategic planning discussions, and staff presentations. The Committee provided feedback regarding agenda pacing and prioritization.

   ACTION: A motion was made by Commissioner Lal and seconded by Chair Lopez to approve the Commission Meeting Agenda for April 30, 2026, with the addition of approval of the FY25/26 Budget Revision and quarter two financials, and authorization for staff to make non-substantive changes. A roll call vote was taken, and the motion was approved.

3. **Executive Director Report –** *Francine Rodd, Executive Director*

   a. Sustainability Update

   b. Agency Highlights

   F. Rodd provided an oral summary of updates included in the Board Report.

   Additional discussion not included in the written Board Briefer included proposed federal budget reductions, litigation related to childcare and family assistance funding freezes, and additional detail regarding maternal health systems transformation planning efforts, including healthcare access gaps in South Monterey County, unsheltered expectant mothers, and potential future implementation funding opportunities.

4. **Deputy Director Report: REDI-Focused Compensation Study - Update** – *Johnny Salazar, Deputy Director*

   J. Salazar provided an oral summary of updates included in the Board Briefer regarding the REDI-Focused Compensation Study being conducted with Vega Mala Consulting.

   Additional discussion included staff's preliminary preference toward the "Current Model Plus" compensation framework due to implementation timelines and organizational readiness; possible expansion of salary schedules and supplemental compensation factors; efforts to reduce salary disparities within the organization; and anticipated policy updates related to compensation and organizational procedures.

Adjournment: Chair Lopez adjourned the meeting at 11:59 a.m.

FIRST 5 MONTEREY COUNTY
BOARD BRIEFER

MEETING: Executive Committee Meeting – Monday, June 15, 2026

SUBJECT: Executive Director Report

POSSIBLE ACTION:

No action to be taken.

Commissioner Recusals: None

SUMMARY/DISCUSSION:

Updates on key activities are included below.

a. Sustainability Update:

- **Federal Funding & Policy Update:**
  - F5MC was selected as one of the implementors for the Family First Prevention Services Act (FFPSA) in Monterey County. FFPSA is the federal child welfare law that reforms Title IV-E. It is hoped that this funding will stay intact at the federal level for the foreseeable future.

- **State Funding & Policy Update:**
  - Staff will provide a brief update through a separate item on the agenda (Item 5) regarding the continued exploration of implementing an Incentive Payment Program (IPP) to draw down additional Medi-Cal dollars by providing Inter-Governmental Transfer (IGT) funds.
  - The timing and participation in the rollout of the Governor's free diaper program is being explored and will be reported when clear.

- **Local Funding & Policy Update:**
  - The county budget is scheduled to be approved by the Board of Supervisors on Tuesday, June 9th and it currently includes funding for Bright Beginnings and community capacity building training through the Monterey County Health Department.
  - It also includes funding for the Hub for PAT home visiting as part of the pilot for Family First Prevention Services Act.

- **Regional Grants (First 5 California):**
  - F5CA released an RFA to provide funding to support the development of a coordinated plan across the 58 counties for strategies related to sustainability and resilience. First 5 Butte applied on behalf of the First 5 Association for the $450K grant. The Association will be the subcontractor that will perform the work

- **Philanthropic Grants**
  - F5MC received a $25K grant from Kaiser to support the home visiting hub.
  - F5MC plans to apply to the Community Foundation for support of the Dolly Parton Imagination Library and the Heising Simons Foundation for support of the Central California Early Childhood Advisory Network (CCECAN).

b. Agency Highlights

- **Programmatic Updates**
  - The official launch of the Dolly Parton Imagination Library will take place on, Thursday, June 18th at 8:30 a.m. at the Orom Children's Center at Hartnell East Campus.

- **Operational Updates**
  - Conditional offer made for Data & Evaluation Specialist with an anticipated start by August.
  - Anticipate extending an offer for the Bright Beginnings Initiative Coordinator position soon.
  - The increase to the Purchase Order threshold from $1,000 to $5,000 is on the Commission agenda for June as part of recommended policy changes.

FINANCIAL IMPLICATIONS:

There are no immediate financial implications from this discussion.

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Francine Rodd, Executive Director

REGULAR COMMISSION MEETING AGENDA
Monday, June 22, 2026 at 9:00 a.m.

Meeting Location:

- First 5 Monterey County (F5MC); 1125 Baldwin Street; Salinas, CA

In addition to attending in person at the locations listed above, public participation will also be available by ZOOM and/or telephonic means.

For ZOOM participation please join by computer audio at https://us02web.zoom.us/j/83776853011. OR to participate by phone call any of these numbers below:
+ 1 669 900 6833 US (San Jose)
+1 253 215 8782 US
Find your local number: https://us02web.zoom.us/u/kbFHZmAyW

Enter the Meeting ID 837 7685 3011 when prompted. Please note there is no Participant Code, you will just hit # again after the recording prompts you. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please Raise your Hand; and by phone please push *9 on your keypad.

Además de asistir en persona, en la oficina de First 5 Monterey County, que se encuentra en la dirección arriba, la participación pública también estará disponible por ZOOM y/o medios telefónicos.

Para participar en ZOOM, únase por audio de computadora en https://us02web.zoom.us/j/83776853011. O para participar por teléfono, llame a cualquiera de estos números a continuación:
+1 669 900 6833 US (San Jose)
+1 253 215 8782 US
Encuentra tu número local: https://us02web.zoom.us/u/kbFHZmAyW

Ingrese este número de ID de reunion 837 7685 3011 cuando se le solicite. Tenga en cuenta que no hay

un Código de participante, simplemente presionará # nuevamente después de que la grabación lo solicite. Se lo colocará en la reunión como asistente; cuando esté listo para hacer un comentario público une al audio de la computadora, levante la mano; y por teléfono presione * 9 en su teclado.

Call to Order: Chair Lopez

Pledge of Allegiance:

Roll Call:

Mindfulness Moment:

Agenda Approval:

Public Comment Period: *Members of the audience desiring to address the Commission may do so during this time. Public comments on items not already on the agenda will be accepted. Protocol for action includes staff presentations, questions from the Commission, public input, deliberation, and voting/referral by the Commission.*

Information Items: *These are purely informational and do not require any action from the Commission.*

1. **Executive Director Report by Strategy** - *Francine Rodd, Executive Director*

2. **Policy, Advocacy, and Communications Team Monthly Report –** *Nina Alcaraz, Director of Policy, Advocacy, and Communications*

Action Items: *Protocol for action items includes Staff presentations, questions from the Commission, public input, deliberation, and voting/referral by the Commission.*

3. **Contract Authorization - Pilot Cohort Participation to Explore Leveraging Proposition 10 Dollars for Medicaid Revenue –** *Johnny Salazar, Deputy Director and Ramona McCabe, Director of Programs*

   POSSIBLE ACTION: Approve and authorize the Executive Director to negotiate, execute, and amend an agreement with Sellers Dorsey which shall include a success-based fee structure of 5% on any new funds received by F5MC because of the work performed by Sellers Doorsey.

4. **Proposed Budget, Updated Organization Chart, and New Salary Schedule for FY 2026/27 –** *Monica Lal, Chair of the Finance/Personnel Committee Johnny Salazar, Deputy Director; and Kris Curtis, Director of Finance*

   POSSIBLE ACTIONS:
   a. REVIEW the Budget for FY26/27
   b. REVIEW updated Organization Chart for FY26/27
   c. REVIEW the new Salary Schedule
   d. CONDUCT a Public Hearing for FY26/27 Budget
   e. ADOPT the Budget for FY26/27
   f. APPROVE updated Organization Chart
   g. APPROVE new Salary Scale as of July 1, 2026

5. **Long Term Financial Plan Update –** *Monica Lal, Chair of the Finance/Personnel Committee and Kris Curtis, Director of Finance*

   POSSIBLE ACTIONS:
   a. REVIEW Updated F5MC Long Term Financial Plan with Narration
   b. CONDUCT Public Hearing
   c. ADOPT Updated F5MC Long Term Financial Plan with Narration

6. **Amendment of F5MC Policy Manual, Article III –** *Johnny Salazar, Deputy Director*

   POSSIBLE ACTIONS:
   a. CONDUCT PUBLIC HEARING on the proposed amendment of the F5MC Policy Manual, Article III, Employee Salary and Benefits Policy and Article IV, Purchasing and Procurement Policy
   b. ADOPT Amended Policies

Consent Agenda Items: *Items on the consent calendar are considered routine and will be enacted by one motion followed by a vote. There will be no separate discussion of these items unless the Commission, audience, or staff request specific items be removed from the consent calendar for separate discussion and action. Any agenda item removed will be voted upon following the motion to approve the consent calendar.*

7. **F5MC Commission Meeting Minutes for Monday, May 18, 2026 –** APPROVE

8. **Financial Statements for Q3 FY25/26 (January through March 2026) –** APPROVE

9. **Fund Balance Allocation for June 30, 2026 -** APPROVE Finance/Personnel Committee Recommended Action and allocate to the Committed Fund Balance by allocating all additional unrestricted fund balance expected at the end of June 30, 2026 to the current Strategic Plan Areas of Focus using the following percentages: Race, Equity, Diversity, and Inclusion at 7.45%; Champion Early Childhood at 10.4%; Strengthen Connections at 59.36%; Build Capacity at 9.92%; Evaluation at 12.87%.

10. **Contract Authorization- FY26/27 Contracts** – Approve and authorize the Executive Director to negotiate, execute, and amend agreements with the following contractors.

    10a. Monterey County Office of Education for an amount not to exceed $126,500 in FY26/27 to implement services associated with the First 5 California IMPACT Grant - APPROVE

10b. WestEd Early Intervention, Resilience, and Inclusion for an amount not to exceed $180,000 in FY26/27 for Capacity Building for the Perinatal and Early Childhood Providers - APPROVE

10c. Envision for an amount not to exceed $45,000 in FY26/27 to provide recruitment services for First 5 Monterey County and Bright Beginnings - APPROVE

10d. Holly Goldberg for an amount not-to-exceed $35,000 in FY26/27 to provide grant writing and research support to First 5 Monterey County – APPROVE

10e. Holly Goldberg for an amount not-to-exceed $155,000 in FY26/27 to provide research, data analysis, evaluation & continuous improvement support to First 5 Monterey County and Bright Beginnings and project facilitation and management support to Bright Beginnings - APPROVE

10f. IDEA Leadership, LLC for an amount not-to-exceed $155,000 in FY26/27 to provide support design and implementation of REDI trainings – APPROVE

10g. Pivotalogic for an amount not-to-exceed $45,000 in FY26/27 to provide virtual chief information security officers services – APPROVE

10h. Livewire Information Systems in an amount not-to-exceed $85,000 in FY26/27 to for annual information technology expenses – APPROVE

10i. Lindsay Bellows dba Heart of Strategy Inc. for an amount not-to-exceed $40,000 in FY26/27 to provide support for strategic plan alignment and implementation, Commission Advance facilitation, and evaluation plan support – APPROVE

10j. Maria Carmen Parra for an amount not-to-exceed $35,000 in FY26/27 to support the Central Coast Early Childhood Advocacy Network - APPROVE

10k. Maria Carmen Parra for an amount not-to-exceed $70,000 in FY26/27 to support Bright Beginnings - APPROVE

10l. Stephanie McMurtrie for an amount not-to-exceed $50,000 in FY26/27 to support the Bright Beginnings - APPROVE

10m. Spoke Consulting an amount not-to-exceed $30,000 in FY26/27 to provide communications support to Bright Beginnings – APPROVE

10n. Waltz Creative for an amount not-to-exceed $80,000 in FY26/27 for graphic design services for First 5 Monterey County and Bright Beginnings – APPROVE

10o. Karina Lehrner dba Capacity Consulting for an amount not-to-exceed $30,000 in FY26/27 for evaluation consulting and services to First 5 Monterey County – APPROVE

11. Correction to Previously Approved FY26/27 Department of Social Services CalWORKs Home Visiting and Family and Children's Services Prevention Services Grant Contract Allocations:

APPROVE corrected FY26/27 contract allocation amounts previously approved by the Commission on April 30, 2026, for the Department of Social Services CalWORKs Home Visiting Program and Family and Children's Services Prevention Services Grant agreements, maintaining the previously approved total not-to-exceed amount of $1,128,899, with the following corrected Funded Partner allocations:

a. Door to Hope for a corrected not-to-exceed amount of $576,409.
b. Go Kids, Inc. for a not-to-exceed amount of $288,490.
c. North Monterey County Unified School District for a corrected not-to-exceed amount of $264,000.

12. Bright Beginnings May Summary – ACCEPT

Commissioner Comments/Announcements – *All Commissioners*

Receive Commissioner reports/updates on items relevant to early childhood development.

Staff Comments/Announcements – *All Staff*

Adjournment:

Upcoming Commission Meetings: *If Commission continues to Adopt the Resolution based on AB361 parameters, these meetings will be held virtually. Access and location information will be posted on the Agenda on the First 5 Monterey County website. Unless otherwise noted, Meetings take place at: First 5 Monterey County; 1125 Baldwin Street; Salinas*

- Finance/Personnel Committee Meeting: Friday, July 10, 2026 at 2:00 p.m.
- Evaluation Advisory Committee Meeting: Tuesday, July 14, 2026 at 10:00 a.m.
- Executive Committee Meeting: Monday, July 20, 2026 at 10:30 a.m.
- Regular Commission Meeting Monday July 27, 2026 at 9:00 a.m.

MEETING MATERIAL / ADDENDUMS

First 5 Monterey County (F5MC) Committee and Commission meeting handouts are posted on the F5MC website at least 72 hours prior to the meeting. Any addendums will be posted at least 72 hours before regular meetings or at least 24 hours before special meetings, unless otherwise allowed under The Brown Act.

ALTERNATE AGENDA FORMATS: If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the Americans with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof.

Individuals requiring a modification or accommodation, including auxiliary aids, alternate formats, or interpreter services, in order to participate in the public meeting, may make these requests as soon as possible but no later than 5 p.m. of the last business day prior to the meeting. These requests should be made to the F5MC Office through email at Joanna@First5Monterey.org.

FIRST 5 MONTEREY COUNTY
BOARD BRIEFER

MEETING: Executive Committee Meeting – Monday, June 22, 2026

SUBJECT: Deputy Director Report: REDI-Focused Compensation Study - Update

POSSIBLE ACTION:

No action.

Commissioners Recusals: None

BACKGROUND:

First 5 Monterey County (F5MC) initiated a Race, Equity, Diversity, and Inclusion (REDI)-focused compensation study to ensure that compensation practices reflect organizational values, support equity, and remain fiscally sustainable.

The study is intended to define a clear compensation philosophy grounded in equity and transparency, evaluate internal and external equity, and strengthen alignment between compensation practices and F5MC's mission and REDI commitments.

In February 2026, F5MC engaged Vega Mala Consulting (VMC) to support this work. VMC specializes in human resources, organizational development, and equity-centered workplace practices. Their work focuses on integrating REDI principles into organizational systems, including compensation, and they bring experience supporting public and nonprofit agencies in designing more equitable and transparent compensation structures.

SUMMARY/DISCUSSION:

As shared with the Executive Committee in April, F5MC has been deep at work with Vega Mala Consulting in implementing the new, Current Model Plus model salary structure. The structure retains similar visual elements such as job classes, and step increases that are tied to years served at F5MC. The number of steps, wages, job classes, and base salary have all been finalized, reviewed by the Finance/Personnel Committee and are on the June 22nd Regular Commission Meeting for consideration. The salary structure is included as Iitem 4a for reference. The new salary structure reflects a budget increase of 8.43% which serves as a meaningful shift towards embedding equity into our compensation philosophy and practices.

To implement the new salary structure effective July 1st, F5MC policies have begun to be revised with the help and support of Vega Mala Consulting, and legal counsel. Phase One includes only the revisions necessary to formally adopt and operationalize the new salary structure. These revisions have been reviewed by the Finance Committee and will also be presented for action at the June 22nd Regular Commission Meeting. Phase Two will include comprehensive language around compensation philosophy, compensation practices, and performance evaluation. Staff will be working through Phase Two of these revisions through the month of June, to be brought forward at a future Finance Committee meeting for review and feedback.

FINANCIAL IMPLICATIONS:

There are no immediate financial implications from this discussion.

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Johnny Salazar, Deputy Director

Job Class	Classifications	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
1- Assistant	Support I	$80,000	$81,500	$83,000	$84,500	$86,000	$87,500	$89,000	$90,500	$92,000	$93,500
2 - Senior Assistant	Support II	$85,000	$86,500	$88,000	$89,500	$91,000	$92,500	$94,000	$95,500	$97,000	$98,500
3 - Manager	Support III	$90,000	$91,500	$93,000	$94,500	$96,000	$97,500	$99,000	$100,500	$102,000	$103,500
4 - Senior Manager	Program Officer I	$95,000	$96,500	$98,000	$99,500	$101,000	$102,500	$104,000	$105,500	$107,000	$108,500
5 - Associate Director	Program Officer II	$105,000	$106,750	$108,500	$110,250	$112,000	$113,750	$115,500	$117,250	$119,000	$120,750
6 - Director	Program Officer III, Eval Officer/PAC, Controller	$126,500	$128,250	$130,000	$131,750	$133,500	$135,250	$137,000	$138,750	$140,500	$142,250
7 - Deputy Director	Deputy Director	$145,000	$147,200	$149,400	$151,600	$153,800	$156,000	$158,200	$160,400	$162,600	$164,800
8 - Executive Director	Executive Director	$172,800	$175,000	$177,200	$179,400	$181,600	$183,800	$186,000	$188,200	$190,400	$192,600

FIRST 5 MONTEREY COUNTY
BOARD BRIEFER

MEETING: Executive Committee Meeting – Monday, June 15, 2026

SUBJECT: Sellers Dorsey 105 Incentive Plan Update

POSSIBLE ACTION:

a. Review updated Sellers Dorsey contracting information
b. Provide direction to staff regarding engagement with Sellers Dorsey for 105 Incentive Plan technical assistance

Commissioner Recusals: None

SUMMARY:

First 5 Monterey County (F5MC) has been invited by the First 5 Association (Association) to participate in a pilot cohort with 7 other First 5 counties to leverage state and federal Medicaid dollars. The 7 counties invited include: Fresno, Kings, San Mateo, Madera, Orange, Santa Cruz and Merced. The cohort of First 5 counties would contract with the same entity to provide the technical assistance needed to support the development of contracts with the Department of Health Care Services (DHCS) and managed care organizations (MCOs) to leverage F5 Prop 10 funds as Inter-Governmental Transfers (IGT) eligible to draw down federal dollars. First 5 Monterey, Santa Cruz and Merced are all served by the same Managed Care Organization (MCO or MCP), the Central California Alliance for Health ("the Alliance"). In addition, First 5 Monterey and First 5 Fresno share the same legal counsel.

PROGRESS UPDATE:

First 5 Cohort

Below are more details about the program and the cohort. The First 5 Association has developed a Memorandum of Understanding that outlines the role of the counties and the Association as participants in the cohort. As a cohort member, F5MC would be expected to **enter into a separate, independent agreement directly with Sellers Dorsey** to identify existing programs that qualify; work with the Alliance managed care plan and our funded partners as necessary for implementation; and participate in regular cohort meetings to share experiences, challenges and promising practices with fellow cohort members. The Association believes that participation in this cohort would support consistency in methodology, claiming strategies, and compliance standards; coordinated peer learning; shared tools; collaborative engagement with DHCS and managed care plans; and aligned guidance across all participants

In recent months, F5MC staff have been working closely with First 5 cohort members Kings, San Mateo, Madera, Orange, Santa Cruz, Merced, and Fresno, as well as the First 5 Association to gain more understanding of the mechanics and framework of the 105% Incentive Payment Program (IPP) being proposed by Sellers Dorsey.

Sellers Dorsey

During this time, we have also met with members of the Sellers Dorsey team to discuss questions relating to the implementation of the 105% IPP. As a result of these discussions, Sellers Dorsey has provided us with a proposed Scope of Work (SOW), and Master Service Agreement (MSA) that outlines the nature of the engagement between F5MC and Sellers Dorsey. We have collaborated with our cohort partners and First 5 Fresno in reviewing these documents and in having our mutual legal counsel provide us feedback on the MSA provided by Sellers. The marked up MSA has been sent to Sellers Dorsey's lawyers for review. The SOW still needs to be reviewed by F5 legal counsel.

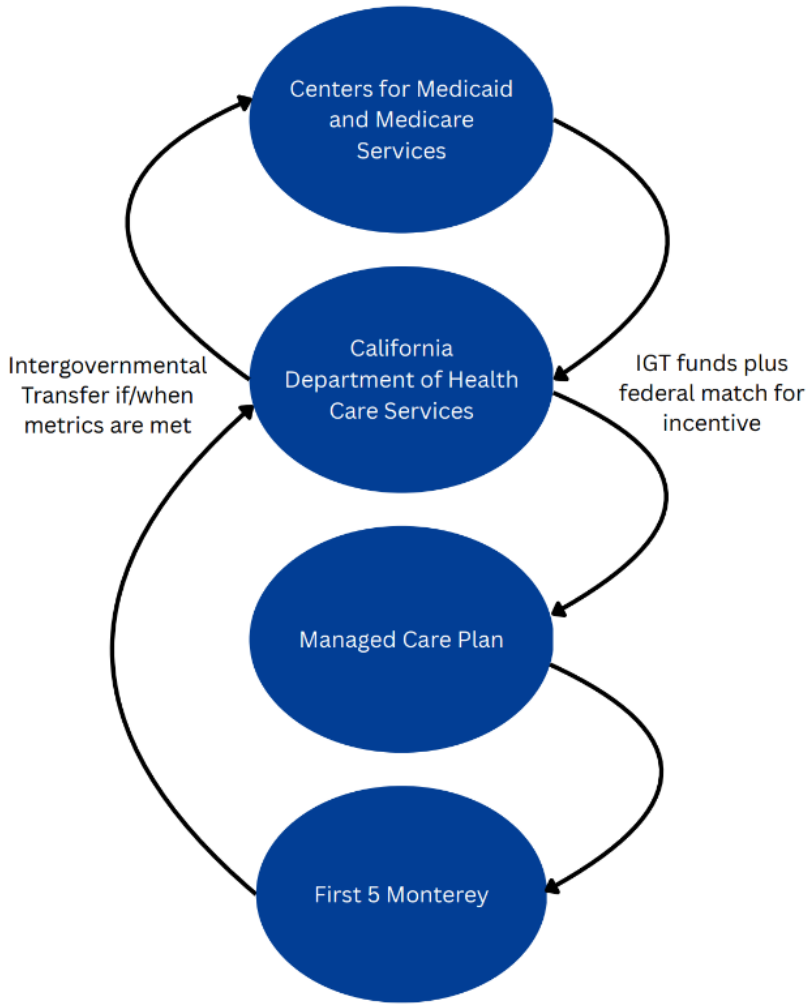
We have also been provided with two references for previous clients from Sellers Dorsey; Rickie Lopez, Assistant Finance Director for Alameda County Behavioral Health Department, and John Pourciau, VP of Government Affairs for LCMC Health (Louisiana). Services provided to each client include providing implementation, change management, and stakeholder engagement support related to CalAIM Behavioral Health Payment Reform, and Medicaid financing initiatives to increase revenue. F5MC staff have reached out to these two references, and the completion of the reference checks is pending.

Sellers Dorsey has supplied the cohort with a sample 105% IPP funding spreadsheet to provide clarity for how the funds could potentially flow if we are able to successfully implement the 105% IPP. The spreadsheet will be reviewed during the meeting.

As mentioned in the board briefer shared with the Commission in March, Sellers Dorsey is proposing to serve as the technical advisor to support First 5s to draw down new federal funding through the IPP. Sellers Dorsey would assist with:

- Designing funding opportunities tied to existing programs (e.g., home visiting, developmental screening).
- Developing agreements with the Managed Care Plan (Alliance) and State Department of Health Care Services (DHCS).
- Navigating Medi-Cal financing structures needed to access federal matching funds.

Below is a visual of the partners and the relationships involved. The possible financial benefits will also be explored during the meeting.



The key aspects of the contract with Sellers include:

- **No Upfront Fees.** Sellers Dorsey will charge no upfront costs, retainers, or advance payments. There is no initial financial outlay required to participate.
- **Program Management Fee.** Sellers Dorsey will be compensated solely through a program management fee equal to **5.0% of total Program payments generated** for each Pilot Cohort Member as a result of Sellers Dorsey's work on the Program. If a county does not generate new federal dollars, there is no payment.
- **5-Year Duration.** The program management fee shall apply for a period of **five (5) years (20 quarters)** of each Pilot Cohort Member's participation in the Program. The goal is to establish a long term sustainable funding source.
- **Risk Assumed by Contractor.** Sellers Dorsey assumes all financial risk from their investment of time, with the exception of some travel expenses that are pre-approved by F5MC. Its investment of time, expertise, and resources is contingent entirely on successful outcomes as outlined above.

Timing

The Managed Care plan year begins on January 1st, requiring agreements between First 5s, MCOs, and the state to be finalized by that date. This First 5 cohort is targeting the 2027 plan year. As it is anticipated that contracting with DHCS and the Alliance will take at least 6 months, the Association is urging counties interested in participating to complete contracting with Sellers Dorsey as close to June 30th as possible.

Next Steps in the Process

- Surface and address any additional comments/concerns from the Executive Committee
- Complete reference checks on Sellers Dorsey
- Bring request to execute contract with Sellers and to pay their fee if IPP reimbursement is successful and fee is above $25K (at the June 22nd Commission Meeting).
- Negotiate contract language in SOW and MSA with legal counsel
- Execute Contract with Sellers Dorsey
- With Sellers and Association TA, work with MCOs and DHCS to identify metrics that align with existing programs for IPP
- Bring back recommended amount of IGT investment to Finance/Personnel Committee for discussion and approval
- Negotiate contract language that protects F5MC IGT investment from failure to comply on the part of the State, Federal government, or MCO
- If metrics are met, submit IGT to DHCS.
- Receive IPP from MCOs.

FINANCIAL IMPLICATIONS

There are no immediate financial implications for this discussion. Staff will take direction from the Executive Committee regarding any additional outstanding questions to be resolved regarding the next steps outlined above.

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Johnny Salazar, Deputy Director